

David Q. Quitoriano

Highlights	<p>Smart eLearning Mobile Apps (2015–present) Systems Architecture, Project Management, Application Development, UX Design</p> <p>In partnership with Smart Communications, we built the mobile apps platform and the server back-end multimedia content system. We launched and deployed these educational apps to localized areas and indigenous peoples.</p> <p>COMELEC Election Tracking (2013) Systems Integration, Project Management, Site Operations</p> <p>In partnership with AIR21, we successfully launched the real-time COMELEC election materials tracking system for May 2013. A fully outsourced logistics, AIR21 will be handling both deliveries and pick up/return to warehouse origin (reverse logistics). We developed an end-to-end system to track over 80,000 parcels in several key destinations and polling centers across the Philippines.</p> <p>This enables COMELEC to decrease its reaction time by quickly addressing problem areas and minimizing lost ballot boxes and chances of election fraud.</p> <p>AIR21–US Embassy VISA Application Tracking (2010) Systems Integration, Project Management, Site Operations</p> <p>In partnership with AIR21, we successfully launched the real-time US Embassy VISA Application Tracking. Upon turnover to the logistics company for delivery, users can easily track the status of their application.</p> <p>AIR21 iOS, Android & BlackBerry Apps (2012-2016) Systems Integration, Project Management, Application Development</p> <p>Another first for AIR21 as we launched the mobile apps of AIR21 in all major platforms. This state of the art technology catapults them as the leader in the logistics industry and showcases their operational efficiency in this field.</p> <p>Users can track their packages in real-time, locate the AIR21 branches nearest them, and a rate calculator to compute how much to send a package to a destination.</p> <p>Trevoca Enterprise-wide Supply Chain, Operations & Logistics System (2005) Systems Integration, Project Management, Application Development</p> <p>Trevoca is product development and marketing organization for winning nutraceuticals and functional foods.</p> <p>We developed a blend of systems to fully automate the key processes of online ordering, e-Commerce, payment solutions, inventory control and warehouse management, fulfillment and logistics, commission calculation, payout and electronic disbursements.</p> <p>Distributors and wholesalers were able to operate a fully automated and true online business.</p>
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	<p>Yehey Corporation (2000) Product Development, Application Development</p> <p>We started Yehey as a search engine and the only Filipino online directory. We built everything from the ground up and filling it up with Filipino content from around the world.</p>
<p>Professional Timeline</p>	<p>March 2012 – present / Orangefix Corporation (orangefix.xyz) President</p> <p><i>Orangefix is a mobile development company. We jumpstart your products with new product concepts, creative strategies and production creation.</i></p> <p>April 2017 – present / Eastwest Technology Solutions Inc. (eastwestbpo.com) Chief Technology Officer</p> <p><i>Eastwest is a business process outsourcing company. We offshore companies in North America & Europe.</i></p> <p>November 2017 – present / Proaxial Digital (proaxialdigital.com) Head of Production, project operations and R&D</p> <p><i>Proaxial is a boutique digital marketing agency and help brands execute digital marketing strategies.</i></p> <p>February 2016 – present / 8 Figures Solar (8fsi.com) Head of Production, project operations and R&D</p> <p><i>8 Figures Solar is a renewable energy designer, supplier and installer. We distribute world-class brands throughout the Philippines.</i></p> <p>Nov 2001 – April 2006 / Trevoca Corp. Limited (trevoca.com) Founder/Chief Information Officer In-charge of Trevoca over-all site development, operations and the server networks</p> <p><i>Trevoca Corp. Limited is HK-based multi-level marketing company with winning nutraceutical products.</i></p> <p>Jan 1997 – present / Yehey! Corporation (yehey.com) Founder Yehey! Site Development -Handled content development and management; programmed internal systems for the search engine and various web sites; managed the server networks; took up the role of Site Administrator/ Database Administrator</p> <p>Aug 1996 – Aug 1997 / Avatar Technologies Founder Customized and deployed restaurant POS system using the FA/DOS from IBM</p> <p>Nov 1995 – April 1996 / IBM Philippines Systems Analyst/Programmer Project Involvement: Process Operations Management System (POMS) for United Laboratories -Systems Analysis and programming for</p>

	POMS/PowerBuilder applications; testing and installation of the system
Education	<p>1990 – 1995 University of Santo Tomas Bachelor of Science in Mathematics major in Computer Science</p> <p>2003 – 2004 Every Nation Leadership Institute Certificate in Leadership</p>
Web stuff	<p>Search keywords: “David Quitoriano”, “Dave Quitoriano”, “Dave Q”, daveq</p> <p>http://dave.quiroriano.org - online presence Twitter: twitter.com/goodspeed</p>
Extra Curricular	<p>Member of the Web Standards Group (www.webstandardsgroup.org)</p> <p>Conducted seminars in:</p> <ul style="list-style-type: none"> • Internet World • Connect World • Career orientation talks in various schools (Ateneo, UST, CEU, APC) • Philippine Foundation for Science & Technology
About Me	<p><i>David is</i></p> <p>A technopreneur. A web geek (since 1996). A hacker. An open source contributor. A web standards advocate. An early adopter.</p> <p>His passion is creating web products. He has committed his life to making the Internet a better place by advocating usability and user experience design.</p> <p>Loves teaching and inspiring other to be world changers. Challenging them to be a powerful, positive impact in their generation and with no time to waste.</p> <p>He lives with his lovely wife, Marites and have 4 wonderful children, 2 princesses named, Carissa & Ethne; and 2 handsome boys, Joshua & Anton.</p> <p>When offline, he loves the outdoors—going trekking and biking. He is also a frustrated gardener.</p>
Quote	“Be brave to do things bigger than yourself.”